POF 1262-A (INDIGENOUS SUPPLIES)



# Government of Pakistan PAKISTAN ORDNANCE FACTORIES TENDER ENQUIRY

(Therapeutic Goods / Pharmaceuticals)

То

2

and the Comercial offer:-

	M/s
Dear	Sirs,
	Reference : TENDER ENQUIRY NO. 0008/HOSP/LP/55/DIALYSIS ITEMS. DATED 06-10-2025
rece	You are requested to submit sealed quotations for the item(s) noted in the Schedule Tender.Offer should be sent duly sealed in a single stage two envelopes. Fax off ived before opening of Tender is acceptable. Please note the following instructio filling the tender:-
1. <u>s</u> t	UBMISSION OF TENDER
1.	1 Tenders will be opened at 10:00 hours on 25-10-2025 in Bid Centre adjacent to
	Rabita Hall POF Wah Cantt. Quotation must be submitted electronically <a href="www.ebidding.pof.gov.pk">www.ebidding.pof.gov.pk</a> (otherwise offer will not even be entertained) as well as hard form (duly sealed in envelops) before 30 minutes of opening time. The tender received late will not be entertained. You may witness the opening of the tender you so desire. If a representative is deputed, he should bring a letter of authoritic from
	2 Only one tender should be included in one envelope. The outside of the envelop ould be inscribed with:-
	Tender Enquiry No: 0008/HOSP/LP/55/DIALYSIS ITEMS. DT. 06-10-2025 Tender to be opened on: 25-10-2025 Address as follows:-
	(www.ebidding.pof.gov.pk) BID CENTER
	ADJACENT TO RABITA HALL
	POFS, WAH CANTT.
1.	3 If envelope does not indicate reference of T.E or received late the same may be returned.un@opened.
2. <u>G</u>	MERAL INSTRUCTIONS REGARDING PREPARATION OF QUOTATIONS (THERAPEUTIC GOODS)
2.	1 For DIALYSIS ITEMS., the prices should be filled in column 6 and delivery date in relevant column of the schedule to this Tender Enquiry. The undertaking should be signed at the bottom of the Schedule which shall form the Quotation.

 $^{2.2}$ For DIALYSIS ITEMS., the bid shall comprise a single package containing two seperate envelopes. Each envelope shall contain seperately the Technical offer

Part I "Technical Offer": It should exclusively give technical details and literatures/brochures of the DIALYSIS ITEMS.; validity date; delivery schedule;

Cont....P-2

and signed undertaking given on the schedule to this Tender Enquiry. It must not indicate price, costs etc.

Part II "Commercial Offer": It should indicate the commercial terms e.g.price, terms of payment, mode of payment, mode of supply.

Each part should be placed in a separate sealed cover. The envelopes should be inscribed with Part I "Technical Quotation without Price" and Part II "Commercial Quotation with Price".

- 2.3 The technical quotation must remain valid for, at least 90 days from the date of opening of tenders.
- 2.4 The quotation should hold good for any reduced or enhanced quantities without notice.
- 2.5 In the event of non-acceptance of offer, intimation may be given to the tenders on their request.
- 2.6 Conditional offers or alternative offers are likely to be ignored.
- 2.7 Quotations should be based on:-
  - F.O.R. station of despatch basis, i.e. delivered free on rail, inclusive of packing and forwarding charges. The stores will be booked under Military Credit Note, to be provided by the purchaser.

Free delivery at POF's hospital at WAH CANTT

In this case Octroi duty if any, will be payable by the supplier.

- 2.8 Taxes and Duties etc. where applicable, must be shown separately, quoting refrences to Registration No. in cases of Sales Tax and relevent authority in the case of others. Offers without these clarifications and inclusive of Taxes and Duties may be ignored.
- 2.9 Taxes and duties levied on or after Tender opening date or on or after the date offer was signed and despatched will be allowed to include in the offered rates.
- 2.10 "Suppliers will furnish a certificate, issued by Excise & Taxation deptt:, that he has cleared all Proffessional Tax payable by him" offers recieved without this certificate will be rejected.
- 2.11If the requisite information is not furnished on the T.E forms or offer received is not conformity with the requirement of T.E such offer shall be ignored.
- 2.12 The supplier will render necessary information regarding hazardous effects on environment of the material/products supplied by them, in their quotations and shipping/despatch documents.

## 3. INSPECTION . \*

- 3.1 Supplies shall be subject to the inspection and acceptance by the competent inspection authority nominated by the Purchaser, who will arrange it at his own cost. Inspection facilities such as tools, test equipment, instruments etc will, however, be provided by the Suppliers in accordance with the relevant specifications.
- 3.2 Where considered necessary by the Purchaser, the stores may be obtained on Warranty/Guarantee subject to inspection on receipt. Rejected stores will be removed and replaced with the acceptable stores by the Supplier at his own expense, with in a specified time.

Contd...P-3

#### 4. TENDER FEE

The tender must be accompanied with a non-refundable tender fee Rs 500/- by means of a crossed postal order / pay order in favour of: Director Admin POF WAH

CANTT.

### 4.1 TENDER SAMPLE

Where required, offer must accompany tender sample., strictly according to the description and specification given in Tender Enquiry. Offer not accompanied by tender sample will NOT be entertained excepting the established and reputable firms who have either previously satisfactorily supplied the same or similar stores or have submitted an acceptable sample thereof against previous T.E.

#### 5. BID MONEY

Bid Money as per following detail, should accompany the tender in the shape of Deposit at Call Receipt / Pay Order / Banker's Cheque, from a scheduled Bank drawn in favour of:- DY COMMANDANT POF HOSP. POF HOSPITAL WAH CANTT.

- 5.1 Registered / indexed firms incl foreign firms 2% of quoted value subject to max ceiling of Rs. 0.50 M.
- 5.2 Registered / un-indexed firms incl foreign firms 03% of quoted value subject to max ceiling of Rs. 0.75 M.
- 5.3 Unregistered Firms incl foreign firms 5% of quoted value subject to max ceiling of Rs. 1.00 M.
- 5.4 Govt. organization/ production units/state owned enterprises/ welfare projects of Svcs HQ Rs. 0.50 M.
- 5.5 Earnest money will be returned to un successful (less first three lowest quote firms) bidders on opening of commercial offer.
- 5.6 Earnest / bid money will be returned to successful bidder on submission of unconditional BG.

## 6. ACCEPTANCE OF OFFERS.

6.1 POF Hospital may reject all bids or proposals at any time period to the acceptance of the bid or proposals, but is not required to justify grounds for its rejection. POF shall incur no liability towards suppliers or contractors who have submitted bids or proposals.

#### 6.2 PERFORMANCE BOND

- (a) The successful bidders shall provide performance bond at the rate of upto 10% of the total value of contract, in the form of Deposit At Call Receipt from a scheduled Bank within 07 working days from issuance of LOI strictly. The performance Bond will be in favour of CMA(POF) Wah Cantt. It will be returned on satisfactory completion of contract.
- (b) If the Supplier fails to furnish the Performance Bond within the specified time, such failure will constitute a breach of the contract and the Purchaser shall be entitled to make other arrangements for purchase of the stores at the risk and expense of the Supplier.

Contd....**p**-4

6.3 <u>Performance Bond</u> from State owned organizations may be waived off at the discretion of the Purchaser.

#### 6.4 FAILURE TO SUPPLY THE STORES

All deliveries must be completed by the specified date. In case of failure to deliver the stores within the scheduled time should have arisen from "Force Majeure", which the purchaser may admit as reasonable ground for further time, he will allow such additional time as he may consider to have been required by the circumantances of the case. Otherwise, he will be entitled, at his discretion, to cancel the contract; and/or claim liquidated damages upto 2% but not less than 1% of the contract price of the items and their quantities for each and every month or part of a month, beyond the specified delivery date, during which these may not be delivered, subject to a maximum of 10% of the total contract value of the particular stores which remained unsupplied either in part or in full; or, to purchase, from elsewhere, the unsupplied stores at the risk and cost of the supplier.

## 6.5 PAYMENT

Payment will be made by the CMA(POF) through crossed cheques on receipt/acceptance of stores on our prescribed bill form supported by receipt voucher on part/full supply basis.

(a) Payment of duties/Taxes including professional tax (where applicable) must be supported by proof of having paid these to concerned Govt. Taxation Deptt.

#### 7. SECURITY OF INFORMATION

The tenderer and his employees must not communicate any information relating to the sale/purchase of stores under this enquiry to any person other than the manufacturer or to any press or agent not authorised in writing by POFs to receive it.

Please return the Schedule to the Tender duly signed by the specified date, alongwith the specifications, drawings etc. if any, enclosed herewith - if you are unable to quote.

<u>WARNING</u> In case the firm abstain from making offers or fail to return/ acknowledge the tender form by the specified date on three consecutive occasions, no further tender enquiry may be issued to them and their names would liable to be removed from the approved list.

Yours faithfully

LT COL SALMAN HYAT KHAN

DY. COMMANDANT

for PAKISTAN ORDNANCE FACTORIES

My & h

Tele 051-9314101-2 /25042

Fax 051-9271400

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## PAKISTAN ORDNANCE FACTORIES

SCHEDULE TO TENDER NO. 0008/HOSP/LP/55/DIALYSIS ITEMS. 06-OCT-25

## (1) FOR MATERIALS

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Item							
No.	Description with Specs. etc.	Manufacturer	Unit	Qty	Quoted Rate (Rs.)	GST (Rs.)	Total Price (Rs.)
Inde	ent No. 0008/LP/HOSP/55 Dated 01-08-2025			<del> </del>		1	<u> </u>
001	A/V FISTULLA NEEDLE 16 G/A/V FISTULLA NEEDLE 16 G/FRESENIUS FISTULLA NEEDLE (ARTERIAL / VENOUS) WITH FIXED WINGS SIZE 16 G  Spec: DIALYSIS	SUNDER/NIPRO CORPORATION/FRESE NIUS OR EQUIVALENT	PAIR	13200			
002	A/V FISTULIA NEEDLE 17 G/A/V FISTULIA NEEDLE 17 G/A/V FISTULIA NEEDLE 17 G Spec: DIALYSIS	FERSENIUS/SUNDER/ NIPRO OR EQUIVALENT	PAIR	2000			
003	AV BLOOD LINE/AV BLOOD LINE/AV BLOOD LINE (VITAL BLOOD TUBING LINE 6.3 MM WITH ONE FLUID BARRIER & PRE-PUMB MONITORING LINE)/FRESLINE BLOOD TUBING LINE 6.3 MM WITH ONE FLUID BARRIER & PRE-PUMP ARTERIAL PRESSURE MONITORING LINE  Spec: DIALYSIS	SUNDER/NIPRO/FRES ENIUS/VITAL HEALTH CARE, MALAYSIA OR EQUIVALENT	NO	3740			
004	BIBAG 650G ONLINE DRY BICARBONATE CONCENTRATE WITH ONE HOLE CONNECTOR  Spec: DIALYSIS	FERSENIUS, GERMANY OR EQUIVALENT	NO	1670			
005	BICART CARTRIDGE 720 G/BICART CARTRIDGE 720 G/ NIPROCART CARTRIDGE 760 G QUOTED ITEM: FARMOSOL CARTRIDGE 650 G/NIPROCART CARTRIDGE 760 G  Spec: DIALYSIS	GAMBRO/EASTERN MEDICAL CARE/NIPRO RENAL SPAIN OR EQUIVALENT	NO	2250			
006	CARBOSOL SOLUTION PART A (CAN OF 4 LTRS) / H.D CONCENTRATE PART A (CAN OF 4 LTRS) RENACARB SOLUTION PART A 4-LTR PET BTL RENACON PHARMA LAHORE PAKISTAN/CARBOSOL SOLUTION PART-A (CAN OF 4 LTRS)	RENACON PHARMA LAHORE PAKISTAN/JASSH PHARMA OR EQUIVALENT	CAN	10850			
007	Spec: DIALYSIS  CATHETER DOUBLE LUMEN 12 FR X 15 CM/CATHETER DOUBLE LUMEN 12 FR X 15 CM CATHETER DOUBLE LUMEN 12 X 16 CM ARROW TWO LUMEN HEMODIALYSIS CATHETER CS-12122 F	MEDCOMP/ARROW USA OR EQUIVALENT	NO	100			
008	Spec: DIALYSIS  CITRIC ACID (BOTTLE OF 1 KG)/CITRIC ACID (BOTTLE OF 1 KG)  Spec: DIALYSIS MERCK-1.37003 CITRIC ACID  MONOHYDRATE EMPROVE, USP, BP, PH, EUR GRADE 1 KG PACK	E-MERCK GERMANY/BDH OR EQUIVALENT	KG	30			
009	CITRIX-LA (BOTTLE OF 5 LTR)/FRESENIUS CITRO STERIL (BOTTLE OF 5 LTR) DISINFECTANT SOLUTION FOR FRESENIUS HAEMODIALYSIS MACHINES (CE MARKED) CITROSTERIL FRESENIOUS (MALAYSIA)  Spec: DIALYSIS	AMTECH CO, THAILAND/FRESENIO US, MALAYSIA OR EQUIVALENT	NO	50			
010	CLEAN CART A/CLEAN CART A  Spec: SODIUM CITRATE	GAMBRO/TOM-D TECH CHINA OR EQUIVALENT	NO	52			

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#### PAKISTAN ORDNANCE FACTORIES

SCHEDULE TO TENDER NO. 0008/HOSP/LP/55/DIALYSIS ITEMS.

06-OCT-25

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Item No.	Description with Specs. etc.	Manufacturer	Unit	Qty	Quoted Rate (Rs.)	GST (Rs.)	Total Price (Rs.)
011	CLEAN CART C/CLEAN CART C Spec: SODIUM CITRATE	GAMBRO/TOM-D TECH  CHINA OR  EQUIVALENT	NO	300			ļ
012	DIALYZER ELISIO 19 H (HIGH FLUX 1.9 M2)/HELIXONE DIALYZER FX 80 CLASSIC 1.8 M2  Spec: 1.8/1.9 M2 (HIGH FLUX)	FRESENIUS OR EQUIVALENT	NO	2750			
013	FRESENIUS DIASAFE PLUS (ENDOTOXIN FILTER) FOR FRESENIUS HAEMODIALYSIS MACHINES  Spec: DIALYSIS	FRESINEOUS OR EQUIVALENT	NO	16			
014	FRESENIUS HELIXONE MEMBRANE DIALYSER FX 10, SURFACE AREA 1.8 M2  Spec:	FERSENIUS, GERMANY OR EQUIVALENT	NO	4590			3
015	RENA BAG (BI-BAG) 650 G WITH TWO HOLE CONNECTOR  Spec:	FERSENIUS OR EQUIVALENT	NO	1000			
016	SODIUM HYPOCHLORITE PART A BOTT OF 1 LTR/SODIUM HYPOCHLORITE PART A BOTT OF 1 LTR/SODIUM HYPOCHLORITE PART A BOTT OF 2.5 LTR  Spec: SODIUM HYPOCLORITE	MERCK/SIGMA, GERMANY / SWITZERLAND/BDH OR EQUIVALENT	LTR	16			
017	ULTRA FILTER CF-609N (CE) FOR NIPRO DIALYSIS MACHINE  Spec:	NIPRO OR EQUIVALENT	NO	15			

## **GRAND TOTAL (Rs):**

(2) For Plant & Machinery: Specification:-

## (3) Special Conditions

- 01 Only one rate should be quoted in local currency i.e, Rs / Unit.
- 02 The delivered medicines/store which are subsequently found un-registered or nearing the expiry date at any stage during the currency of the contract, shall have to be replaced by the supplier at its on expense.
- 03 Quotation must remain valid for 90 days from commercial opening.
- 04 Sample are mandatory required for alternate brands alongwith tech. quotation otherwise offer will not be considered.
- 05 Each delivery challan must bear batch No, Date of manufacture and date of expiry of delivered Store alongwith mandatory information to Purchase Section.
- 06 Firm will indicate 'short shelf life' of store, where applicable, in Tech Bid. Any plea to this effect at later stage will not be considered.
- 07 The supplies must be of fresh manufacture and must possess at least 85% to 90% of the labeled life on receipt by the consignee.
- OB The supplier will make sure that the medicines/Store are not sub-standard and have prescribed life printed on packing. The medicines shall be delivered in original sealed packing/containers from the manufacturers.
- 09 The supplier will be bound to supply the store within Delivery Period.

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#### PAKISTAN ORDNANCE FACTORIES

SCHEDULE TO TENDER NO. 0008/HOSP/LP/55/DIALYSIS ITEMS. 06-OCT-25

- 10 Brand name must clearly be Mentioned against which the rate is quoted.
- 11 Supplier must assure the quality of items supplied. In case of any complaint from end user, the supplier will replace the item on his own expense.
- 12 Only registered suppliers (with sales tax & income tax deptt) who are on active taxpayer list (ALT) of FBR are elligible to supply goods/services to government departments. If any registered suppliers is not ACTIVE on ATL, his payment will be stopped till the mandatory returns and appearance on ATL of FBR.
- 13 Firm should be registered with SECP (Securities & Exchange Commission of Pakistan) registration certificate be enclosed with T.E. documents.
- 14 Tender Received Without Bid Money Will Be Rejected.
- 15 Supplier will ensure / provide documentary evidence at the time of payment that stamp duty @ 0.25% of total value of contract have been paid.
- 16 The offers of firms, with poor past performance, will be rejected.
- 17 PPRA Criteria for Technical Evaluation of Bids is attached as Annex-"A".

#### (4) Undertaking

Should our offer be accepted, we hereby undertake to supply the stores/render the services contracted on the basis of General Conditions of Contract embodied in Form POF 1281, and to deposit the performance bond within the prescribed time, failing which it will constitute a breach of contract, and POF will have the right to purchase the stores/services elsewhere at our risk and cost.

Place	Signature of the Tendere	r
Date	Name	
	Position	
	Address	
	Income Tax G.I.R. No	
	Official Stamp	

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# **Criterion for Technical Evaluation of BIDS**

Healthcare facility procurement is distinct from typical industrial acquisition. It is closely tied to human health, adaptable based on various clinical experiences and progress, and quickly disproving prior theories regarding treatment approaches. In Pakistan's limited and depleted resources, forecasting the management of future medical, surgical, and supporting diagnostic tools is exceedingly difficult. Therefore, clinical and diagnostic experts are allowed the most freedom to choose the most economically and technically feasible product from knowledgeable manufacturers and distributors. The Commandant of POF Hospital creates a technical evaluation committee to examine technical proposals. In order to pick the best, most affordable product that is technically acceptable for this institute, a technical criterion (Annex "A") has been established.

# Annexure 'A'

# 1. Criteria for Bidder

- a) Compulsory
  - i. Drug manufacturing / Drug sale License.
  - ii. Affidavit regarding Batch History and Drug Registration.
  - iii. Affidavit regarding Drug Testing Laboratory Certificate.
  - iv. Good manufacturing Certificate.
- b) Ordinary
  - i. Past performance of the bidder (last 02 years).
  - ii. Credibility and Certification of Manufacturer (ISO etc.).
  - iii. Financial status of bidder.
  - iv. Sole agent certification/ authorization from manufacturing firm.

# 2. Criteria for Product

- a) Compulsory
  - Drug registration certificate (DRC) or Provisional Enlistment Certificate (PEC).
  - ii. Product experience from DRC.
  - iii. Sample specification.
  - iv. Valid quality certification of FDA/MNHSRC/WHO/EM/ Valid ISO 13485 Certificate for Medical Devices.
- b) Ordinary

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- i. Experience of quoted product since last 05 years.
- ii. Local Market Business in Pakistan.
- iii. Market Experience of quoted product.
- iv. Export of quoted product (Foreign principal/manufacturer).
- 3. Approval of Samples by Technical Scrutiny Committee / End-User and Clinical Experience



# Sample Qualification and Technical Evaluation criteria

	Paramete	Detail	Total	Remarks
	rs		marks	
1	Market		5	In case of authorize
	experien	i. Above 5 5		supplier, original
	ce in	years		manufacturer
	quoted	ii. 3-5 yrs 3		experience shall be
	items	iii. 1-2 yrs 1	7/1	attached.
				Experience less than 1
				year are not eligible
2	Past	Major institution served	10	Institution include
	perform	i. Above 10		Government
	ance	multz 0	Section	department, hospitals
		ii. 8 to 10 8	The	and private hospitals
	()	iii 5 to 7 6	2/3/2	
		iv 2 to 4 4		7
		v. 1 2	1/3	
		vi No institution 0	N. Y.	
		served		
3	Credibili	AND CALL	10	GMP issued by Drug
	ty and	i. Valid GMP 5	1000	Regulator Authority
	certificat	certificate	(本)	of Pakistan is
	ion	ii. Valid ISO 3	RO	required.
		certification	V FI	Therapeutic goods
		iii Any other relevant 2	77	which are not
		. certification		Registered with
				DRAP are not eligible.
4	Financia		10	Bidder can provide
	1 Status	i. Last year audited 5		more than one
		balance sheet		certificate which
		ii. Tax returns last 3 years 3		indicates about
		iii Bank certificates about 2		bidder's financial
		. wealth, reputation and		wealth, liquidity
		liquidity status that		status, reputation that
		bidders have never		they have never
		defaulted		defaulted in financial
				transactions and letter

			of credits.
5	Producti on capacity	Per day production capacity against the quoted items against total advertised quantity	5
		i 1.6-2% 5	
		ii 1.1-1.5% 3	
		iii 1% 2	
		iv Less 0	
6	Product	Sample will be examine per following	5 Products that 100%
	sample	parameters	comply with the
		a) Labeling and packing rule 1986	advertised
		b) Outer packing	specification shall be
		c) Inner packing	considered for
	9	d) Physical appearance	evaluation
		i Excellent 5	all the
		ii Good 3	NK 1
	$\bigcirc$ /	iii Satisfactory 2	XX 7
	~	iv Unsatisfactory 0	NA SE
	4		
7	Technica		6 Bidder is required to
	1 staff	i Plant manager PHD/ 2	attach relevant
		IPHIL	attested degree and
		Pharm 1	appointment letter of
	1	1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2	the concerned staff
		i Production PHD/ 2	
		manger IPHIL	
		2 1	
		i Quality Pharm 1	
		urance manger /	
		MSc	
		hemistry	
		i Quality control Pharm 1	
		manager //	
		MSc	
		hemistry	

8	Bioequiv alence study of the quoted products	Availability of bioequivalence study				3		
9	Ranking	Curre	ent ranking	accord	ing to	Sales	6	Attach certificate of
	of firm	(phar	maceutical s	ales inde	ex)	-	2/	current ranking
		i	Above 100	7 11	1		7(/	/
		100	60-99		3			
		200	30-59		5			
	10	iv	1-29	- 2.0	6			
10	Source						10	Attach certificate
	of Raw	i	Active	Origina			Flor.	
	Material	/	ingredie	Manufa			到水	1 79, 1
	$\circ$	/	nt	ture/re	S	1		\ \ \
	$\cap$ /		200	earch	3) 6		4	9
	$\cup$ $ $			molecu /FDA	le	1	13	
			ALW	approv	LE 0	141	WA	5
				d d	S		80/	
			400	Others	3		MY	
		ii	Excipient	Origina	1000	- N	The state of	
	$\circ$		2/8/5	Manufa	100	10/19		
			2	ture/re	11 18		R	
			M	earch	1	40	7	
	6		1	molecu	le 🔛	0	100	/ 50 /
				/FDA				
		"/		approv	9			
			0 /	d				
				Others	3			
11		Obtained marks=			Total			
							= 70	