

Government of Pakistan PAKISTAN ORDNANCE FACTORIES TENDER ENQUIRY

(Therapeutic Goods / Pharmaceuticals)

M/s

Dear Sirs,

To

Reference: TENDER ENQUIRY NO. 0006/HOSP/LP/55/LAB ITEMS DATED 11-10-2025

You are requested to submit sealed quotations for the item(s) noted in the Schedule to the Tender.Offer should be sent duly sealed in a single stage two envelopes. Fax offer received before opening of Tender is acceptable. Please note the following instructions for filling the tender:-

1. SUBMISSION OF TENDER

- 1.1 Tenders will be opened at 10:00 hours on 30-10-2025 in Bid Centre adjacent to Rabita Hall POF Wah Cantt. Quotation must be submitted electronically on www.ebidding.pof.gov.pk (otherwise offer will not even be entertained) as well as in hard form (duly sealed in envelops) before 30 minutes of opening time. The tender received late will not be entertained. You may witness the opening of the tender if you so desire. If a representative is deputed, he should bring a letter of authority from
- 1.2 Only one tender should be included in one envelope. The outside of the envelope should be inscribed with:-

Tender Enquiry No:

0006/HOSP/LP/55/LAB ITEMS DT. 11-10-2025

Tender to be opened on:

Address as follows:-

30-10-2025

(www.ebidding.pof.gov.pk) BID CENTER ADJACENT TO RABITA HALL

POFS, WAH CANTT.

1.3 If envelope does not indicate reference of T.E or received late the same may be returned un-opened.

2. GENERAL INSTRUCTIONS REGARDING PREPARATION OF QUOTATIONS (THERAPEUTIC GOODS)

- 2.1 For LAB ITEMS, the prices should be filled in column 6 and delivery date in relevant column of the schedule to this Tender Enquiry. The undertaking should be signed at the bottom of the Schedule which shall form the Quotation. You may use a separate sheet if necessary.
- $^{2.2}$ For LAB ITEMS, the bid shall comprise a single package containing two seperate envelopes. Each envelope shall contain seperately the Technical offer and the Comercial offer:-
 - Part I "Technical Offer": It should exclusively give technical details and literatures/brochures of the LAB ITEMS; validity date; delivery schedule;

-2- POF 1262-A

and signed undertaking given on the schedule to this Tender Enquiry. It must not indicate price, costs etc.

Part II "Commercial Offer": It should indicate the commercial terms e.g.price, terms of payment, mode of payment, mode of supply.

Each part should be placed in a separate sealed cover. The envelopes should be inscribed with Part I "Technical Quotation without Price" and Part II "Commercial Quotation with Price".

- 2.3 The technical quotation must remain valid for, at least 90 days from the date of opening of tenders.
- 2.4 The quotation should hold good for any reduced or enhanced quantities without notice.
- 2.5 In the event of non-acceptance of offer, intimation may be given to the tenders on their request.
- 2.6 Conditional offers or alternative offers are likely to be ignored.
- 2.7 Quotations should be based on:-
 - F.O.R. station of despatch basis, i.e. delivered free on rail, inclusive of packing and forwarding charges. The stores will be booked under Military Credit Note, to be provided by the purchaser.

Free delivery at POF's hospital at WAH CANTT

In this case Octroi duty if any, will be payable by the supplier.

- 2.8 Taxes and Duties etc. where applicable, must be shown separately, quoting refrences to Registration No. in cases of Sales Tax and relevent authority in the case of others. Offers without these clarifications and inclusive of Taxes and Duties may be ignored.
- 2.9 Taxes and duties levied on or after Tender opening date or on or after the date offer was signed and despatched will be allowed to include in the offered rates.
- 2.10 "Suppliers will furnish a certificate, issued by Excise & Taxation deptt:, that he has cleared all Proffessional Tax payable by him" offers recieved without this certificate will be rejected.
- 2.11If the requisite information is not furnished on the T.E forms or offer received is not conformity with the requirement of T.E such offer shall be ignored.
- 2.12 The supplier will render necessary information regarding hazardous effects on environment of the material/products supplied by them, in their quotations and shipping/despatch documents.

3. INSPECTION

- 3.1 Supplies shall be subject to the inspection and acceptance by the competent inspection authority nominated by the Purchaser, who will arrange it at his own cost. Inspection facilities such as tools, test equipment, instruments etc will, however, be provided by the Suppliers in accordance with the relevant specifications.
- 3.2Where considered necessary by the Purchaser, the stores may be obtained on Warranty/Guarantee subject to inspection on receipt. Rejected stores will be removed and replaced with the acceptable stores by the Supplier at his own expense, with in a specified time.

4. TENDER FEE

The tender must be accompanied with a non-refundable tender fee Rs 500/- by means of a crossed postal order / pay order in favour of: Director Admin POF WAH

CANTT.

4.1 TENDER SAMPLE

Where required, offer must accompany tender sample., strictly according to the description and specification given in Tender Enquiry. Offer not accompanied by tender sample will NOT be entertained excepting the established and reputable firms who have either previously satisfactorily supplied the same or similar stores or have submitted an acceptable sample thereof against previous T.E.

5. BID MONEY

Bid Money as per following detail, should accompany the tender in the shape of Deposit at Call Receipt / Pay Order / Banker's Cheque, from a scheduled Bank drawn in favour of:- DY COMMANDANT POF HOSPITAL POF HOSPITAL WAH CANTT.

- 5.1 Registered / indexed firms incl foreign firms 2% of quoted value subject to max ceiling of Rs. 0.50 M.
- 5.2 Registered / un-indexed firms incl foreign firms 03% of quoted value subject to max ceiling of Rs. 0.75 M.
- 5.3 Unregistered Firms incl foreign firms 5% of quoted value subject to max ceiling of Rs. 1.00 M.
- 5.4 Govt. organization/ production units/state owned enterprises/ welfare projects of Svcs HQ Rs. 0.50 M.
- 5.5 Earnest money will be returned to un successful (less first three lowest quote firms) bidders on opening of commercial offer.
- 5.6 Earnest / bid money will be returned to successful bidder on submission of unconditional BG.

6. ACCEPTANCE OF OFFERS.

6.1 POF Hospital may reject all bids or proposals at any time period to the acceptance of the bid or proposals, but is not required to justify grounds for its rejection. POF shall incur no liability towards suppliers or contractors who have submitted bids or proposals.

6.2 PERFORMANCE BOND

- (a) The successful bidders shall provide performance bond at the rate of upto 10% of the total value of contract, in the form of Deposit At Call Receipt from a scheduled Bank within 07 working days from issuance of LOI strictly. The performance Bond will be in favour of CMA(POF) Wah Cantt. It will be returned on satisfactory completion of contract.
- (b) If the Supplier fails to furnish the Performance Bond within the specified time, such failure will constitute a breach of the contract and the Purchaser shall be entitled to make other arrangements for purchase of the stores at the risk and expense of the Supplier.

6.3 **Performance Bond** from State owned organizations may be waived off at the discretion of the Purchaser.

6.4 FAILURE TO SUPPLY THE STORES

All deliveries must be completed by the specified date. In case of failure to deliver the stores within the scheduled time should have arisen from "Force Majeure", which the purchaser may admit as reasonable ground for further time, he will allow such additional time as he may consider to have been required by the circumantances of the case. Otherwise, he will be entitled, at his discretion, to cancel the contract; and/or claim liquidated damages upto 2% but not less than 1% of the contract price of the items and their quantities for each and every month or part of a month, beyond the specified delivery date, during which these may not be delivered, subject to a maximum of 10% of the total contract value of the particular stores which remained unsupplied either in part or in full; or, to purchase, from elsewhere, the unsupplied stores at the risk and cost of the supplier.

6.5 PAYMENT

Payment will be made by the CMA(POF) through crossed cheques on receipt/acceptance of stores on our prescribed bill form supported by receipt voucher on part/full supply basis.

(a) Payment of duties/Taxes including professional tax (where applicable) must be supported by proof of having paid these to concerned Govt. Taxation Deptt.

7. SECURITY OF INFORMATION

The tenderer and his employees must not communicate any information relating to the sale/purchase of stores under this enquiry to any person other than the manufacturer or to any press or agent not authorised in writing by POFs to receive it.

Please return the Schedule to the Tender duly signed by the specified date, alongwith the specifications, drawings etc. if any, enclosed herewith - if you are unable to quote.

<u>WARNING</u> In case the firm abstain from making offers or fail to return/ acknowledge the tender form by the specified date on three consecutive occasions, no further tender enquiry may be issued to them and their names would liable to be removed from the approved list.

Yours faithfully

LT COL SALMAN HYAT KHAN
DY. COMMANDANT

for PAKISTAN ORDNANCE FACTORIES

SCHEDULE TO TENDER NO. 0006/HOSP/LP/55/LAB ITEMS <u>11-OCT-25</u>

(1) FOR MATERIALS

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Item No.	Description with Specs. etc.	Manufacturer	Unit	Qty	Quoted Rate (Rs.)	GST (Rs.)	Total Price (Rs.)
Inde	ent No. 0006/LP/HOSP/55 Dated 08-07-2025	-					
005	ANAEROCULT A FOR MICROBIOLOGY REAGENT FOR GENERATION OF AN ANAEROBIC MEDIUM IN A (MICROBIOLOGY)/GAS GENERATING KIT OF AEROBIC JAR WITH INDICATOR Spec: ANAEROCULT A FOR MICROBIOLOGY REAGENT FOR GENERATION OF AN ANAEROBIC MEDIUM IN A (MICROBIOLOGY)	MERICK/OXIDE UK OR EQUIVALENT	PKT	5			
013	AZITHROMYCIN SENSITIVITY DISC (PKT OF 5 X 50 DISC)	OXIDE UK OR EQUIVALENT	PKT	6	5		
027	Spec: AZITHROMYCIN CARBENCILINE SENSITIVITY DISC (PKT 5X50 DISC)	OXIDE UK OR EQUIVALENT	PKT	2	!		
	Spec: CARBENCILINE SENSITIVITY DISC (PKT 5X50 DISC)						
041	CHROME AGAR WITH SUPPLEMENT	OXIDE UK OR EQUIVALENT	KG	2	!		
045	Spec: CHROME AGAR	MEDITA OD					
U 4 5	COAGULATION CUP WITH MAGNETIC BALL (PKT OF 800) Spec: MEGNATIC BALL PKT OF 800)	MERUX OR EQUIVALENT	PKT	2	!		
047	COSTUM CUTTI LOOPS E.COLI (25922) 5 LOOPS EACH Spec: COSTUM CUTTI LOOPS E.COLI	OXIDE UK OR EQUIVALENT	SET	3	; 		
048	COSTUM CUTTI LOOPS G+IV PANEL STEPH AUREUS (29213) 5 LOOPS EACH Spec: COSTUM CUTTI LOOPS G+IV PANEL STEPH AUREE	OXIDE UK OR EQUIVALENT	SET	3	<u> </u>		
	29213 5 LOOPS EACH						
049	COSTUM CUTTI LOOPS G-IV PANEL PSEUDOMONAS (27853) 5 LOOPS EACH Spec: COSTUM CUTTI LOOPS G-IV PANEL E-LOG 25922 PSEUDOMONAS 5 LOOPS EACH	OXIDE UK OR EQUIVALENT	SET	3			
050	COVER SLIPS 24 X 50 (PKT OF 100)/COVER SLIPS 24 X 50 (PKT OF 100)	USA/GERMANY OR EQUIVALENT	PKT	150			
	Spec: COVER SLIPS 24 X 50 (PKT OF 100)						
053	DISPOSABLE STICK SWAB WITH GEL	LOCAL OR EQUIVALENT	NO	4000			
054	Spec: DISPOSABLE STICK SWAB WITH GEL DNASE AGAR 500 GM	OXIDE UK OR EQUIVALENT	BTL	1			
	Spec: DNASE AGAR 500 GM						<u> </u>
055	EOSIN YELLOW	SHARLU OR EQUIVALENT	GRAM	250)		
	Spec: EOSIN YELLOW		1 1		<u> </u>		

SCHEDULE TO TENDER NO. 0006/HOSP/LP/55/LAB ITEMS 11-OCT-25

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Item No.	Description with Specs. etc.	Manufacturer	Unit	Qty	Quoted Rate (Rs.)	GST (Rs.)	Total Price (Rs.)
063	FREEZING MICRPTOME BLADE PKT OF 10 BLADE (DISPOSABLE MAGNACUT EXTRA 52727)	BRIGHT OR EQUIVALENT	PKT	5	i		
074	Spec: FREEZING MICRPTOME BLADE	IMPROVI (OTOMA OR					
0/1	HAEMATOGNOST FE/HAEMATOGNOST FE Spec: HAEMATOGNOST FE	MERCK/SIGMA OR EQUIVALENT	KIT	3	}		
078	KLARACID SENSITIVITY DISC (PKT 5X50 DISC)	OXIDE UK OR	PKT		<u> </u> 		
0,0	, , , , , , , , , , , , , , , , , , ,	EQUIVALENT	PKI	4	'		
	Spec: KLARACID SENSITIVITY DISC (PKT 5X50 DISC)	MIDAY AD			1		
080	LEUCOGNOST P&S	MERCK OR EQUIVALENT	KIT	2	!		
	Spec: LEUCOGNOST P&S						
090	METHANOL (ABSOLUTE ALCOHOL)/METHANOL (ABSOLUTE ALCOHOL)	SIGMA/MERCK OR EQUIVALENT	LTR	30			
	Spec: METHANOL (ABSOLUTE ALCOHOL)						
092	MICROBACT GNB 24 E 40 TEST KIT	OXIDE UK OR EQUIVALENT	KIT	7	'		
	Spec: MICROBACT GNB 24 E 40 TEST KIT						
093	MICROBACT MINERAL OIL (50 ML BOTT)	OXIDE UK OR EQUIVALENT	BOTTLE	_E 9			
100	Spec: MICROBACT MINERAL OIL (50 ML BOTT)	TABANI (GAMITIBA GB			.1		
106	OCT COMPOUND 118 ML/OCT COMPOUND 118 ML	JAPAN/SAKURA OR EQUIVALENT	BOTTLE	6			
107	Spec: OCT COMPOUND	 OXIDE OR	<u> </u>				
107	OPTOCHIN SENSITIVITY DISC (PKT 5X50 DISC) Spec: OPTOCHIN SENSITIVITY DISC (PKT 5X50 DISC)	EQUIVALENT	PKT	2	!		
109	P&S STAIN (2 X 5 ML)/P&S STAIN (2 X 5 ML)	SHARLAU/MERCK OR EQUIVALENT	KIT	2	2		
112	Spec: P&S STAIN PBS TABLETS	OXIDE UK OR	1 10	400	<u> </u> 		
112	Spec: PBS TABLETS	EQUIVALENT	NO	100			
117	POTASSIUM ALUM/POTASSIUM ALUM	DAEJUNG KOREA/OXIDE OR	KG	2			
	Spec: LAB ITEM	EQUIVALENT					
118	QUINOPRISTIN DALFOPRISTIN SENSITIVITY DISC (PKT 5X50 DISC)	OXIDE UK OR EQUIVALENT	PKT	1			
	Spec: QUINOPRISTIN DALFOPRISTIN SENSITIVITY DISC (PKT 5X50 DISC)						L
127	SINGLE BLOOD CULTURE PKT OF 20 WITH INDICATOR	OXIDE UK OR EQUIVALENT	PACK	10)		_
	Spec: SINGLE BLOOD CULTURE PKT OF 20 WITH INDICATOR						
133	TARIVID SENSITIVITY DISC (PKT 5X50 DISC)	OXIDE UK OR EQUIVALENT	PKT	5	;		
	Spec: TARIVID SENSITIVITY DISC (PKT 5X50 DISC)						

SCHEDULE TO TENDER NO. 0006/HOSP/LP/55/LAB ITEMS

11-OCT-25

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Item No.	Description with Specs. etc.	Manufacturer	Unit	Qty	Quoted Rate (Rs.)	GST (Rs.)	Total Price (Rs.)
135	TAZOCIN SENSITIVITY DISC (5X50 DISC)	OXIDE UK OR EQUIVALENT	PKT	8			
	Spec: TAZOCIN SENSITIVITY DISC (5X50 DISC)						
138	THERMAL PAPER ROLL	LOCAL OR EQUIVALENT	NO	300			
	Spec: THERMAL PAPER ROLL						
143	TUBER CULINE DILUTED PPD VIAL (50 TEST)	BELJIUM OR EQUIVALENT	VIAL	12			
	Spec: TUBER CULINE DILUTED PPD VIAL (50 TEST)						
152	VANCOMYCIN E STRIPS	OXIDE UK OR EQUIVALENT	STRIP	50			
	Spec: VANCOMYCIN E STRIPS						

GRAND TOTAL (Rs):

(2) For Plant & Machinery: Specification:-

(3) Special Conditions

- 01 Only one rate should be quoted in local currency i.e, Rs / Unit.
- 02 The delivered medicines/store which are subsequently found un-registered or nearing the expiry date at any stage during the currency of the contract, shall have to be replaced by the supplier at its on expense.
- 03 Quotation must remain valid for 90 days from commercial opening.
- 04 Sample are mandatory required for alternate brands alongwith tech. quotation otherwise offer will not be considered.
- 05 Each delivery challan must bear batch No, Date of manufacture and date of expiry of delivered Store alongwith mandatory information to Purchase Section.
- 06 The supplier will make sure that the medicines/Store are not sub-standard and have prescribed life printed on packing. The medicines shall be delivered in original sealed packing/containers from the manufacturers.
- 07 The supplier will be bound to supply the store within Delivery Period.
- 08 Brand name must clearly be Mentioned against which the rate is quoted.
- 09 Supplier must assure the quality of items supplied. In case of any complaint from end user, the supplier will replace the item on his own expense.
- 10 Only registered suppliers (with sales tax & income tax deptt) who are on active taxpayer list (ALT) of FBR are elligible to supply goods/services to government departments. If any registered suppliers is not ACTIVE on ATL, his payment will be stopped till the mandatory returns and appearance on ATL of FBR.
- 11 Tender Received Without Bid Money Will Be Rejected.
- 12 Firm should be registered with SECP (Securities & Exchange Commission of Pakistan) registration certificate be enclosed with T.E. documents.
- 13 Supplier will ensure / provide documentary evidence at the time of payment that stamp duty @ 0.25% of total value of contract have been paid.
- 14 Firm will indicate 'short shelf life' of store, where applicable, in Tech Bid. Any plea to this effect at later stage will not be considered.
- 15 Firms will be bound to supply full tendered quantity of store, irrespective to packing size they have quoted in tender.

SCHEDULE TO TENDER NO. 0006/HOSP/LP/55/LAB ITEMS

11-OCT-25

16 PPRA Criteria for Technical Evaluation of Bids is attached as Annex-"A".

(4) Undertaking

Should our offer be accepted, we hereby undertake to supply the stores/render the services contracted on the basis of General Conditions of Contract embodied in Form POF 1281, and to deposit the performance bond within the prescribed time, failing which it will constitute a breach of contract, and POF will have the right to purchase the stores/services elsewhere at our risk and cost.

Place	Signature of the Tenderer	:
Date	Name	
	Position	
	Address	
	Income Tax G.I.R. No	
	Official Stamp	



Sample Qualification and Technical Evaluation criteria

	Paramete	Detail	Total	Remarks
	rs		marks	
1	Market		5	In case of authorize
	experien	i. Above 5 5		supplier, original
	ce in	years		manufacturer
	quoted	ii. 3-5 yrs 3		experience shall be
	items	iii. 1-2 yrs 1	7/1	attached.
				Experience less than 1
				year are not eligible
2	Past	Major institution served	10	Institution include
	perform	i. Above 10		Government
	ance	multz 0	Section	department, hospitals
		ii. 8 to 10 8	The	and private hospitals
	()	iii 5 to 7 6	2/3/2	
		iv 2 to 4 4		7
		v. 1 2	1/3	
		vi No institution 0	N. Y.	
		served		
3	Credibili	AND CALL	10	GMP issued by Drug
	ty and	i. Valid GMP 5	1000	Regulator Authority
	certificat	certificate	(本)	of Pakistan is
	ion	ii. Valid ISO 3	RO	required.
		certification	V FI	Therapeutic goods
		iii Any other relevant 2	77	which are not
		. certification		Registered with
				DRAP are not eligible.
4	Financia		10	Bidder can provide
	1 Status	i. Last year audited 5		more than one
		balance sheet		certificate which
		ii. Tax returns last 3 years 3		indicates about
		iii Bank certificates about 2		bidder's financial
		. wealth, reputation and		wealth, liquidity
		liquidity status that		status, reputation that
		bidders have never		they have never
		defaulted		defaulted in financial
				transactions and letter

			of credits.
5	Producti on capacity	Per day production capacity against the quoted items against total advertised quantity	5
		i 1.6-2% 5	
		ii 1.1-1.5% 3	
		iii 1% 2	
		iv Less 0	
6	Product	Sample will be examine per following	5 Products that 100%
	sample	parameters	comply with the
		a) Labeling and packing rule 1986	advertised
		b) Outer packing	specification shall be
		c) Inner packing	considered for
	9	d) Physical appearance	evaluation
		i Excellent 5	all the
		ii Good 3	NK 1
	\bigcirc /	iii Satisfactory 2	XX 7
	~	iv Unsatisfactory 0	NA BE
	4		
7	Technica		6 Bidder is required to
	1 staff	i Plant manager PHD/ 2	attach relevant
		IPHIL	attested degree and
		Pharm 1	appointment letter of
	1	1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2	the concerned staff
		i Production PHD/ 2	
		manger IPHIL	
		2 1	
		i Quality Pharm 1	
		urance manger /	
		MSc	
		hemistry	
		i Quality control Pharm 1	
		manager //	
		MSc	
		hemistry	

8	Bioequiv alence study of the quoted products	Availability of bioequivalence study			3			
9	Ranking	Curre	ent ranking	accord	ing to	Sales	6	Attach certificate of
	of firm	(phar	maceutical s	ales inde	ex)	-	2/	current ranking
		i	Above 100	7 11	1		7(/	/
		100	60-99		3			
		200	30-59		5			
	10	iv	1-29	- 2.0	6			
10	Source						10	Attach certificate
	of Raw	i	Active	Origina			Flor.	
	Material	/	ingredie	Manufa			到水	1 79, 1
	\circ	/	nt	ture/re	S	1		\ \ \
	\cap /		200	earch	3) 6		4	9
	\cup $ $			molecu /FDA	le	1	13	
			ALW	approv	LE 0	144	WA	5
				d d	S		80/	
			400	Others	3		MY	
		ii	Excipient	Origina	1000		The state of	
	\circ		2/8/5	Manufa	100	10/19		
			2	ture/re	11 18		R	
			M	earch	1	40	7	
	6		1	molecu	le 🔛	0	100	/ 50 /
				/FDA				
		"/		approv	9			
			0 /	d				
				Others	3			
11		Obtained marks=			Total			
							= 70	